

NANCY L. OLAH
Attorney at Law and LEED® AP

204 Kelly Court, Fort Mill, SC 29715
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PRINCIPAL AREAS OF EXPERIENCE

COMMERCIAL REAL ESTATE. Extensive experience in structuring, negotiating, documenting, and closing commercial real estate transactions.

CORPORATE/TRANSACTIONAL. Served as in-house counsel for three major insurance companies, an international steel company, and a real estate development company. Handled contracts, transactions, mergers, acquisitions, real estate, finance, intellectual property, information technology, environmental, and corporate secretarial responsibilities. Developed corporate policies on antitrust compliance, copyright infringement, trademark usage, conflicts of interest, records retention.

PROFESSIONAL EXPERIENCE

NANCY OLAH LAW

NANCY L. OLAH, ATTORNEY AND LEED® AP

FOUNDING ATTORNEY – 2009 to present

Fort Mill, South Carolina

Business-focused legal advice for commercial real estate and business transactions in the Carolinas; commercial real estate development, leasing and financing; master planned communities; counseling construction industry and design professionals; sustainable development law; local counsel work for out-of-state clients and lenders.

PARKER POE ADAMS & BERNSTEIN LLP

Special Counsel; Counsel - 2000 to 2014

Charlotte, North Carolina

Commercial real estate development, leasing and financing; interstate land sales registration and exemptions; master planned communities, condominium and townhome formation; condominium homeowners associations; hotels; sustainable/green development; solving complex title issues.

KENNEDY COVINGTON LOBDELL & HICKMAN, LLP (now K&L Gates LLP)

Special Counsel - 1997 to 2000

Rock Hill, South Carolina and Charlotte, North Carolina

Commercial real estate development, leasing and financing; master planned communities, condominium and townhome formation; mixed use projects; retail and shopping centers; business and industrial parks; development agreements; title insurance.

FIDELITY AND GUARANTY LIFE INSURANCE COMPANY

Special Counsel - 1996 to 1997

Baltimore, Maryland

Agency relationships, contracts, business transactions; information technology; securities broker/dealer issues; structured settlements; development of new marketing channels.

MARYLAND CASUALTY COMPANY (now part of Zurich Insurance Group)

Vice President and Associate General Counsel -1992 to 1996

Baltimore, Maryland

Head of the Business Department in the Legal Division. Responsible for handling all contracts, business transactions, agency relationships, real estate, information technology, and intellectual property matters. Supported Construction Division.

ROYAL INDEMNITY COMPANY

Counsel/Assistant Corporate Secretary; Managing Counsel/Corporate Secretary - 1988 to 1991
Charlotte, North Carolina

Handled all contracts, business transactions, mergers, acquisitions, divestitures, and reinsurance treaties. Developed form contracts for all business divisions. Successfully drafted, negotiated, and closed \$90 million stock transaction, completely in-house. Coordinated commercial real estate leasing for ninety locations. Insurance and regulatory responsibility for southeast region. Corporate secretary for twenty-five companies.

CANNON & BLAIR, P.A. (now Shumaker, Loop & Kendrick, LLP)

Associate; Senior Associate - 1986 to 1988

Charlotte, North Carolina

Commercial real estate, interstate land sales, master planned communities, bankruptcy, workouts, foreclosures, condemnation, title insurance, environmental law, secured transactions, mergers and acquisitions.

THE HILTON HEAD COMPANY, INC.

Staff Attorney; Counsel and Assistant Secretary - 1984 to 1985

Hilton Head Island, South Carolina

Construction and development, commercial and residential closings, interstate land sales, marketing, brokerage, finance, letters of credit, and corporate secretarial responsibilities.

KORF INDUSTRIES, INC.

Counsel - 1981 to 1983

Charlotte, North Carolina

Coordinated environmental and OSHA compliance for all subsidiaries; litigation management; corporate acquisitions, commercial leasing, financing and secured transactions; developed form agreements for all divisions, including technology licensing agreements for MIDREX, Korf's engineering subsidiary.

SQUIRE, SANDERS & DEMPSEY

Associate - 1978 to 1980

Cleveland, Ohio

Litigation Department, with concentration in environmental and labor law.

EDUCATION

University of Michigan Law School (Ann Arbor, Michigan)

J.D., cum laude, 1978

Senior Trial Advocacy Award from International Academy of Trial Lawyers; American Jurisprudence Award in Conflicts of Law; completed law school in an accelerated twenty-six month program.

Oberlin College (Oberlin, Ohio)

B.A., Government, 1976

ADMITTED TO PRACTICE

- Supreme Court of the United States (2019)
- North Carolina (1983); United States District Court, Western District of North Carolina (1983)
- South Carolina (1985); United States District Court, District of South Carolina (1987)
- Ohio (1979, inactive)

PROFESSIONAL DESIGNATIONS

- LEED® AP – LEED® Accredited Professional (Leadership in Energy and Environmental Design) from the Green Building Certification Institute
- South Carolina licensed title insurance agent (1999-2015)
- AV® Preeminent™ 5.0 out of 5 – Martindale-Hubbell® Peer Review Rating

ADDITIONAL INFORMATION CONCERNING PUBLICATIONS, SPEAKING ENGAGEMENTS, PROFESSIONAL ORGANIZATIONS, COMMUNITY ACTIVITIES, BOARD SERVICE, AND TEACHING EXPERIENCE APPEARS ON ATTACHED SUPPLEMENT TO RESUME

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SUPPLEMENT TO RESUME

AWARDS/RECOGNITIONS

- **Fellow, American Bar Foundation**, January 2021.
- **South Carolina Lawyers Hall of Fame**, South Carolina Lawyers Weekly, November 2018.
- **Career Mastered – Leadership in Action**, Career Mastered, March, 2018.
- **The Outreach Award**, CREW Charlotte, December 2016.
- **South Carolina Leadership in Law**, South Carolina Lawyers Weekly, March 2016.
- **50th CREW Network Foundation Visionary (formerly, Women of Vision)** CREW Network Foundation, September 2015.
- **The President's Volunteer Service Award (Silver)**, Corporation for National and Community Service, July 2015.
- **North Carolina Leaders in the Law**, North Carolina Lawyers Weekly, September 2014.
- **50 Most Influential Women**, Mecklenburg Times, May 2014.
- **The Outreach Award**, CREW Charlotte, December 2013.
- **ATHENA Leadership Award - Corporate**, ATHENA International - Charlotte, October, 2013.
- **Networker of the Year Award**, CREW Charlotte, December, 2010.
- **Most Influential Committee Award**, CREW Charlotte, December 2006.
- **Economic Impact Award**, CREW Charlotte, December 2006.
- **Economic Impact Award – Honorable Mention**, CREW Network, October 2006.
- **Chairman's Award for Outstanding Service**, Maryland Special Olympics, 1997.
- **Golden Hard Hat Service Award**, Construction Division, Maryland Insurance Group, 1995.
- **Golden Hard Hat Service Award**, Construction Division, Maryland Insurance Group, 1994.

SPEAKING ENGAGEMENTS

- **Ten Tips to Grow your Law Practice**, SCWLA, Rock Hill, SC, October 2019.
- **The Tyranny of the Standard Form**, CREW Upstate, Greenville, SC, May 2015.
- **The Best of Greenbuild 2013**, USGBC NC Chapter, Charlotte, NC, December 2013.
- **Best Practices in Strategic Planning**, SERC GearUp Conference, Birmingham, AL, April 2013.
- **Perspectives on Greenbuild 2012**, USGBC Charlotte Region Chapter, Charlotte, NC, December 2012.
- **The Ultimate Power Lunch**, Women's Impact Fund, Charlotte, NC, April 2012.
- **Emerging Practice Areas**, Charlotte School of Law, Charlotte, NC, April 2012.
- **Green Jeopardy**, USGBC Charlotte Region Chapter, Charlotte, NC, November 2010.
- **Climate Action and Sustainability – Local Government Case Studies**, Sixth Annual Sustainable Energy Conference, Raleigh, NC, April 2009.
- **CREW Careers: The Next Generation**, 2008 CREW Network Convention, Houston, TX, October 2008.
- **Perils, Pitfalls and Payoffs: Navigating the Interstate Land Sales Full Disclosure Act**, South Carolina Bar Association, Commercial Real Estate CLE, Columbia, SC, December 2007.
- **CREW Careers: This Old Building – A Model for Adaptive Reuse**, 2007 CREW Network Convention, Denver, CO, October 2007.
- **Further on Up the Road – The Interstate Land Sales Full Disclosure Act**, North Carolina Bar Association Real Property Section Annual Meeting, New Bern, NC, April 2007.
- **CREW Careers: This Old Building**, CREW Charlotte, Charlotte, NC, March 2007.
- **Condomania**, CREW Charlotte, Charlotte, NC, October 2006.
- **CREW Careers: Building Opportunities®**, CREW Charlotte, Charlotte, NC, March 2006.
- **Demystifying Resort Real Estate**, 2005 CREW Network Convention, Seattle, WA, October 2005.

PROFESSIONAL ORGANIZATIONS /AFFILIATIONS/ MEMBERSHIPS

- **CREW NETWORK** (industry trade association with over 12,000 members in 78 chapters globally): National Delegate, (2003-2004); Awards Committee (2003-2004); Nominating Committee (2004); Industry Research Task Force (2005); Chair, Member Education Committee (2006-2007); Audit Committee (2011); Chapter Communications Task Force (2012); Industry Research Committee (2016); Chair, Scholarship Selection Committee (2013); Scholarship Selection Committee (2014-2015; 2018-2021); Mentor to Maggie Hill, CREW Network Scholar (2013-2014); Mentor, CREW Leadership Certificate Program (2019-2021)
- **CREW NETWORK FOUNDATION:** Trustee (2008-2009); Co-Chair, CREW Careers Committee (2007); Co-Chair, Career Outreach Committee (2008); Donor Development Committee (2008-2009)
- **CREW CHARLOTTE:** President (2005); Board of Directors (2001-2006; 2018-2019); CREW Network Committee (2014-present); Member Recognition Committee (2014-2020); Co-Chair, CREW Careers (2006-2007); Past Presidents Council (2006-present); CREW Carolinas Connection, Program Chair (2012); Ambassador (2010-2018); Mentor (2013-2014); ATHENA Leadership Program Committee (2015-2016); Authentic Leadership Committee, Co-Chair (2016-2017); Strategic Planning Committee (2020-2021)
- **Leadership Programs:** Leadership South Carolina (1999); Leadership York County (1998); The Leadership, sponsored by the Greater Baltimore Committee (1995)
- **South Carolina Women Lawyers Association (SCWLA):** Board of Directors (2017-2020), Treasurer (2020), Secretary (2019), Olde English Regional Representative (2016-present); Chair, Governance Committee (2018-2020)
- **United States Green Building Council:** North Carolina Chapter (formerly known as Charlotte Region Chapter prior to 1/1/13): Member, LEED® AP (2009-present); Board of Directors of Charlotte Chapter (2011-2012); Board Chair (2012); Vice-Chair of the Board, Chair of General Circle, and Chair of Strategic Planning Committee (2011); Board of Directors of North Carolina Chapter (2013-2014); Secretary (2013); Charlotte Branch Leadership Group (2013-2014); Mentor (2013); USGBC Southeast Representative (2013-2015); Green Gala Steering Committee (2012-2016); Chair, Green Gala and Sustainable Business Awards (2015); Programs and Education Committee (2009-2015); Chapter Steering Committee – Development Seat (2014-16); National Member Company (2010-2014); Capacity Building Grant Committee (2014); Greenbuild Education Session Reviewer (2013-2016)
- **Bar Associations:** American Bar Association; North Carolina Bar Association; North Carolina State Bar; South Carolina Bar Association; South Carolina Women Lawyers Association
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COMMUNITY SERVICE

Charlotte, North Carolina:

- **Habitat Charlotte Board of Directors** (2004-2009), Secretary (2006-2008); Vice-President (2009); Strategic Planning Committee (2008-2009); Chair, Nominating Committee (2008-2009); Member, Nominating Committee (2010-2017); Women Build participant and fundraiser (2002-2015); substantial pro bono work (2003-2014)
- **Fort Mill Band Boosters Club** (2007-2011) Member and Fundraiser
- **Charlotte Film & Video Festival**, Steering Committee (1997-1998)
- **Toastmasters** (1989-91), Administrative Vice President (1991)
- **Central YMCA Women's Health Center Committee Chair** (1990-1991), Facilities Development Committee (1991)
- **Springfest** (1987-1991) and **Jazz Charlotte** (1990-1993)
- **North Carolina Special Olympics** (1989-1990)
- **Our Lady of Consolation Catholic Church**, pianist (1986-1991; 1997-present); Finance Committee (1987-1989)

Baltimore, Maryland:

- **Chaired United Way Campaign** for The Maryland Commercial Insurance Group (1995)
- **Maryland Special Olympics**, Board of Directors and Secretary (1992-1997)
- **Baltimore Film Forum**, President, Board of Directors (1994-1995)

TEACHING EXPERIENCE

- **Charlotte School of Law** - Adjunct Assistant Professor, 2009-2010 academic year
- **Nation Ford High School Mock Trial Team** - Attorney Coach, 2009 to 2013 (SC Bar Honor Roll for Pro Bono Service – 2009-2019)
- **York Preparatory Academy High School Mock Trial Team** - Attorney Coach, 2014 to 2017 (SC Bar Honor Roll for Pro Bono Service – 2014-2018); also coached the team for Empire Mock Trial Competition in Atlanta, Georgia (September 2015)
- **Law School for Non-Lawyers (Real Estate and Landlord Tenant Law)** - SC Law Related Education Program, York Technical College (April 2019)